

## Press Release

### **Change of licence plate supplier saves the state around 36.5 million CZK. SPM (Security Paper Mill, a.s.) increases sales by 20%, earning 227.6 million CZK in 2017.**

- As a result of the state's decision to switch to SPM (Security Paper Mill) as its new supplier of licence plates, there has been a significant reduction in price per plate – from 77 CZK to 45 CZK.
- In just nine months, the state's taxpayers have saved approximately 36.5 million CZK.
- So far, 1,157,734 licence plates have been delivered.
- Over the course of the four-year contract, the state is on course to save over 120 million CZK.
- In 2017, SPM achieved sales of 227.6 million CZK, growing by 20% compared with 2016.
- SPM delivered 2,456 tonnes of security paper to over 30 countries worldwide.
- SPM is part of Security Ident Group, which is a member of Delta Capital investment group.

Prague, 22<sup>nd</sup> Jan 2018

**SPM – Security Paper Mill began supplying the Ministry of Transport with licence plates in April 2017. They are produced by SPM in Štětí under strict security conditions. Thanks to a decrease in price from 77 CZK to 45 CZK per licence plate, the state has saved 36.5 million CZK. By the end of 2017, 1,157,734 licence plates had been delivered, with SPM recording a 227.6 million CZK turnover for the same year, representing 20% year-on-year growth.**

“In March, LP production was launched. The savings show that the Ministry of Transport tender was the right choice. The expected savings over the four-year collaboration are set to reach 120 million CZK. Paper and LP production earned SPM 227.6 million CZK, representing 20% year-on-year growth,” says **Jaroslav Štefek, Director of SPM – Security Paper Mill.**

**Radim Pařík, CEO of Delta Capital and SPM's owner,** adds: “Our licence plates have all the security elements required by the Ministry of Transport. SPM (Security Paper Mill) together with SPM Systems are also developing new types of LPs designed to communicate with other devices during inspections by both the police and parking systems. As a result, the options for managing car registrations and protecting valuable items from illegal conduct are set to widen yet again. In 2018, the company is expected to register a 10% increase in turnover, totalling over 250 million CZK.”

**Delta Capital** a.s. investment group has been operating in the fields of private equity and venture capital for many years. It specialises in seed and start-up projects but also works with traditional businesses and companies offering high business potential. The group is active in several European countries, exporting to over 80 countries around the world. So far, it has purchased and sold companies worth hundreds of millions of Czech crowns. Delta Capital specialises in the following key areas: document and IT security, medical services, IT/services and innovation start-ups. Read more [here](#).

**Security Ident Group (SIG)** is an international group of companies involved in the research, development and production of security documents and securities. It currently comprises 4 companies, of which 3 are manufacturers – SPM (Security

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Paper Mill), SSP Ident and Tiskárna Hradištko printing works. SPM Systems specialises in the area of information technology. The company manufactures banknotes, personal documents, visas, certificates and other products that require security elements. Maximising the collaborative synergy of all three companies, SIG is unique in its capacity to offer comprehensive and expert product solutions alongside outstanding services. [Read more](#) here.

**SPM – Security Paper Mill**, a.s. is the primary manufacturer of security and specialist paper and cardboard in the Czech Republic. Established in 1997 by Czech shareholders, the company draws on a proud and long-standing tradition of security paper production. Security paper contains counterfeit protection elements designed to safeguard documents and secure them against forgery. With the requirements of our customers always firmly in mind, SPM currently offers over 1,000 different types of security paper manufactured according to various technical specifications. Its core products include passport securities, personal IDs, driving licences, tax stamps, shares, travel tickets, post stamps, cheque-books, vouchers, certificates as well as meal and other tickets. Our company has built up an outstanding reputation for high production quality – not just in the domestic market but also in the most advanced markets in the EU to where most of our products are exported. Representing 90% of the company's total production, our exports reach more than 30 countries worldwide. As well as boasting unique know-how and the most modern paper processing technology, SPM also conducts its own research and development, safeguarding production through the use of robust inspection and safety systems. [Read more](#) here.